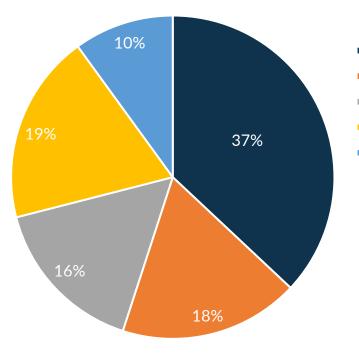
### Media info, solutions and prices 2021



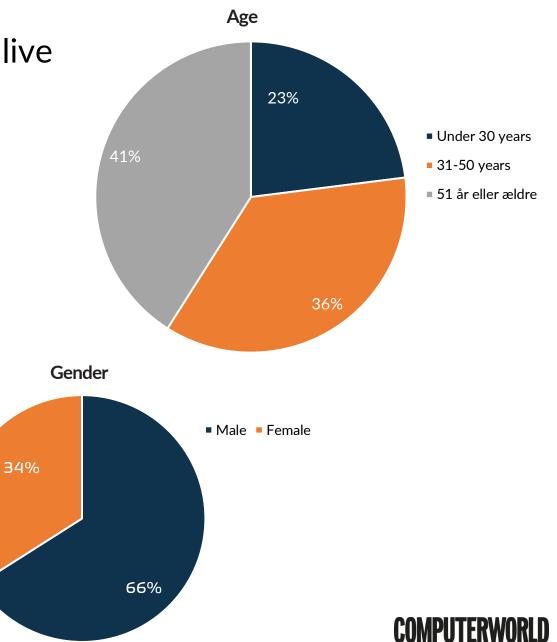
# This is where Computerworld's readers live - and their age and gender



This is where the readers live

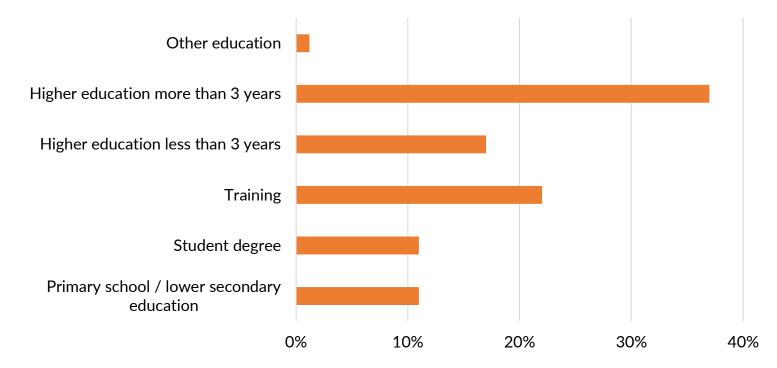
#### Region Capital

- Region Zealand
- Region South
- Region Central Jutland
- Region Northern Jutland



### Computerworld's readers - educational level

#### Gemius March 2022.







Banners and banner formats



### Optimal visibility on all devices

Adjust your campaigns and increase visibility on both mobile and desktop devices.

Banners allow your company to become visible and promote its brand to our 500,000 monthly readers. You can choose between several different formats:

Interstitial
 wallpaper
 keywords

Banners use the formats in an optimal way and there are plenty of current examples on the various media platforms:

**Computerworld**, including the **Eksperten** (The Expert) section

# Formats - desktop Formats - mobile • 336x280 • 320x80 • 950x200 • 320x160 • 336x600 • 320x320 • Wallpaper • Wallpaper

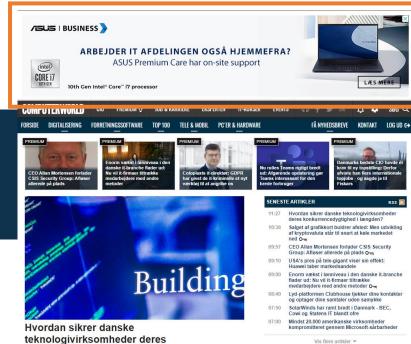
Interstitial

We accept gif, jpg and png formats or third-party tags or HTML5 banners.



### **Banner formats**

#### Top banner 950x200



SENESTE PREMIUM - KUN FOR ABONNENTER

09:57 CEO Allan Mortensen forlader CSIS Security

10:38

ned O-m

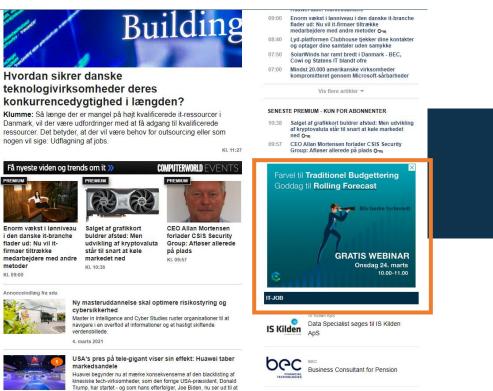
Salget af grafikkort buldrer afsted: Men udvikling

af kryptovaluta står til snart at køle markedet

#### konkurrencedygtighed i længden?

Klumme: Så længe der er mangel på højt kvalificerede it-ressourcer i Danmark, vil der være udfordringer med at få adgang til kvalificerede ressourcer. Det betyder, at der vil være behov for outsourcing eller som nogen vil sige: Udflagning af jobs.

### Article banner 336x280



gøre endeligt.

#### Mobile banner 320x160



Hvordan sikrer danske teknologivirksomheder deres konkurrencedygtighed i længden?





### 2 x Sticky-Skyscraper - 160x600

sold as a weekly package and shared with one other advertiser.

#### Price DKK 10,000 for one week and DKK 15,000 for 2 weeks.



COMPUTERWORLD

### Packages with 3 small banner formats

Approximately 135,000 views per week on 3 banner formats is sold as a weekly package and shared with one other advertiser.

#### Price DKK 12,500 per week.

#### 540x30 (front page + articles)



#### Samsungs første 5G-laptops ser lovende ud: Bomstærke og ultralette

Samsung stempler for alvor ind på markedet for bærbare maskiner.

#### Få nyeste viden og trends om it ≫





KI. 14:48

Så tal dog om Google spare informationssikkerhed! milliarder på hiemmearheide 11 44.22

Computerworld mener: Vejen til et godt image dår gennem dine

### 740x30 (long-form articles)



Nordivske GateHouse strammer ledelsegrebet om

datterselskaber: Stifteren træder ud af den daglige ledelse GateHouse Group fra Nørresundby, som sælger satellitudstyr og maritim teknologi,

omkalfatrer grebet om ledelsen af de tre datterselskaber. Stifter Michael Bondo Andersen træder til gengæld ud af den daglige ledelse af datterselskaberne. Driftsresultatet faldt til næsten en fjerdedel i seneste årsregnskab.



Selv skriver selskabet om ledelsesrokaden:

"I de seneste år har GateHouse Group oplevet en stigende interesse for dataindsigtstjenester og satellitkommunikationssoftwareløsninger i markedet. For at understøtte den positive udvikling foretager GateHouse Group nu omstruktureringer i ledelsen for yderligere at styrke det kommercielle potentiale i datterselskaberne GateHouse Maritime, GateHouse Satcom og CleanQuote."

#### 195x250 (front page)



PODCAST 🎧 🛕 🏟 SØG 🔍 URSER EVENTS







Continia Software A/S

Continia Software 4/S

Escalation Engineer

Software Engineer - Frontend

Nu kan du prøve

omputer world Premiur

Test Manager

Vertica A/S Erfaren softwaretester / QA

11:48 Lunar køber svenske Lendify: Overtager 40.000 Too Good To Go ApS kunder i Sverige O-m Senior Front End Developer

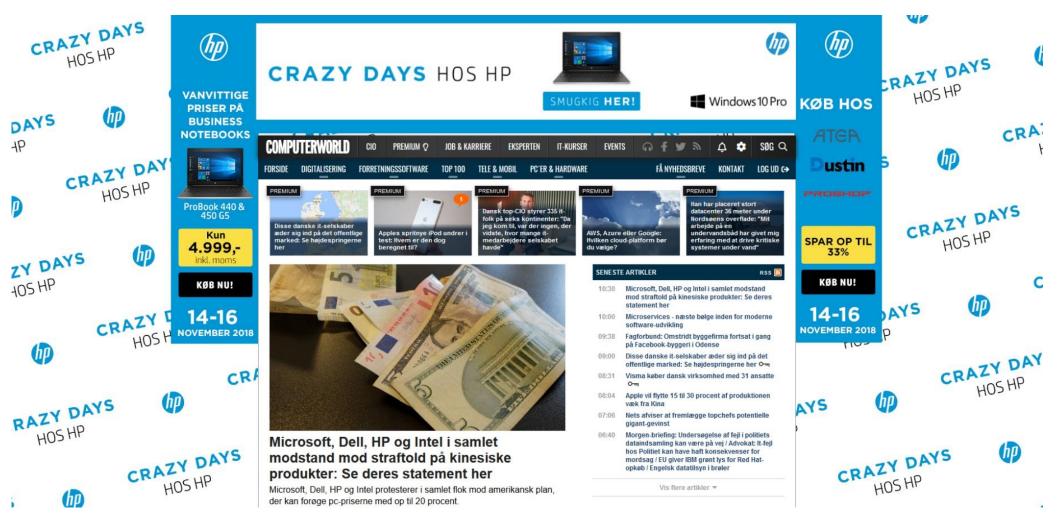
11:20 Nu kan du (måske) spille Xbox på din iPhone og iPad

10:45 Den virtuelle virkelighed er blevet virkelig



### **Examples of wallpapers**

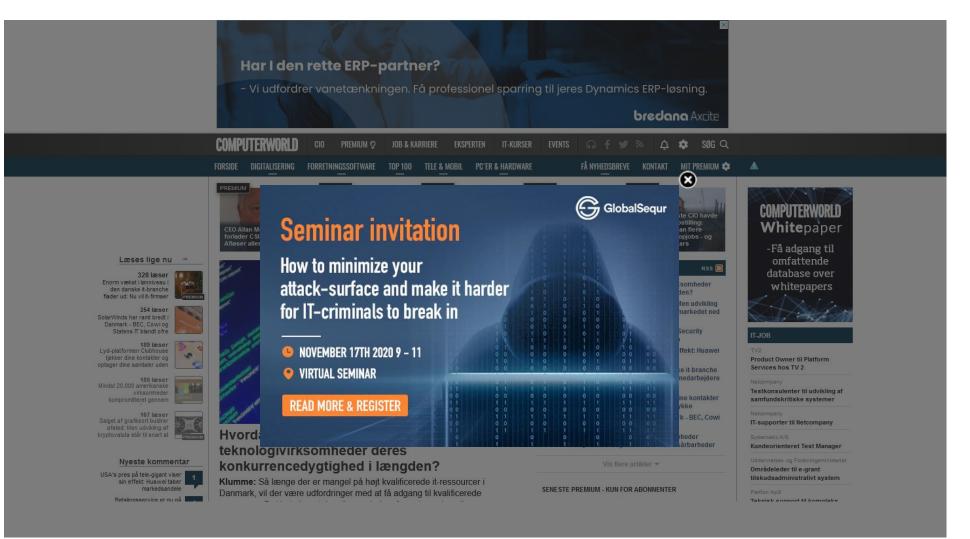
When you want the ultimate visibility and attention





### Examples of interstitial (size max 600x400 pixel)

A pop-up overlay that gives you the readers' full attention





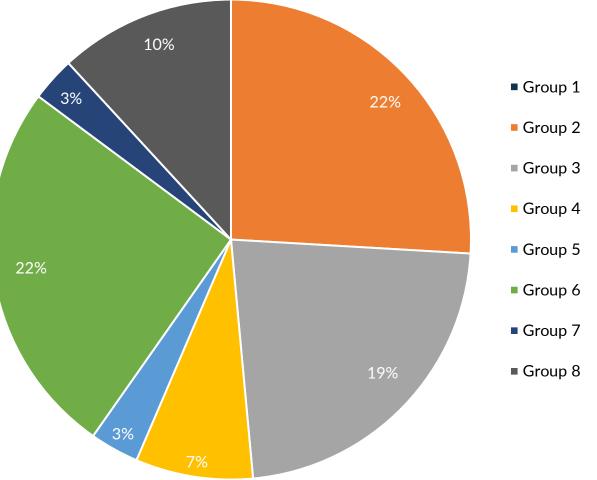
### Newsletters

### Who reads our newsletters?

You have a unique opportunity to reach the most important decision makers in the Danish IT sector.

We cover both public and private and large and small companies.

Group 1: CEOs, Managing Directors, Directors Group 2: Department Heads, Chief Technology Officers, IT managers Group 3: IT support staff, IT employees, IT architects, developers Group 4: Sales staff, Account Managers, Account Executives, Account Directors Group 5: Marketing Group 5: Consultants, Head Consultants, project managers Group 7: Finance Group 8: HR Group 9: Other





### Be seen several times a day.

Every day, we send relevant articles and information about important trends that are not to be missed to the inboxes of IT professionals.

Do YOU want to miss this opportunity?

#### Computerworld Morning briefing

The morning briefing is sent out each morning at 6:30 a.m. to 22,300 subscribers.

The top banner uses a 640x130 format. (gif, pg or png files)

Here there is only one banner, and therefore it is more exclusive. The price is DKK 4,500 per banner.





færdiansættelse af Happy Helper 'under beskydning.' tengoringsplatformen Happy Helper er på vøj mod børsnotering, Men ærdiansættelsen på 120 millioner får investorer 'til at springe op ad stolen kriver <u>Barsan</u>.

Nit jeg klager på Happy Hohpv, så temker jeg. Innd er det liga, der skor? Der kong nok stattel, de har G. yos kunder, hvor mang, der er brugere verd man kke, og så omsætter de har G. yos kunder, hvor mang, der vissender det li al henge sammen, at vissendere akult stress zu somillioner kromer værd. Det er der, filtnes kundeker, "äger Michael Skundolm, som er stiffer og bestyrelsesformand virksmeding som ut stiffer og bestyrelsesformand

Selskabet finder dog stadig værdiansættelsen 'fair'.

Ransagninger i 28 danske ejendomme En sış om pirat-adgınış til forskellige tr-pakker førte onsdag til ransagninger a 28 huse, beslagslæggelse af udstyr samt anholdelse af en 60-årig mand fra Angustenborg på Als.

"Alt tyder på, at bagmanden har distribueret ulovligt tv til en lang række busstande. Nu skal efterforekningen vise, om han også har tjernt penge på distributionen. Unnet hvad vil det få konseksenser for både bagmand og brugere," lyder det i en meddelelse fra Anklagemyndigheden.

Ransegningerne fandt sted i Augustenborg, Tinglev, Bylderup-Bov, Tofflund og Vidabek

Danske cBrain forventer fordobling af eksporten Danske cBrain forventer en fordobling af eksporten af eksporten i 2018 og en generel omsætningsvæiset på 15-18 procent, lyder det i selskabets Isvartalsmeddelelse.

"Dette forudsætter, at eBrain fortsat formår at tiltrække og uddanne de nædvendige medarbøjdere. Men det er samtidig eBrains mål at accelerere væksten, dels gennem videreudvikling af selskabet segen konsulentafdeling, dels ved at uddanne partnære," hver det fra selskabet.

Selskabet omsatte uden for Danmark i 2017 for 3,7 millioner kroner ud en total omsætning på godt 80 millioner kroner.

#### Computerworld

Computerworld's daily newsletters are sent out each day at 11 a.m. and 4 p.m.

The top banner is in a 750x150 format and the article banner is in a 336x280 format (gif, pg or png files)

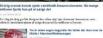
Here there are two banners: top and middle. Price per banner: DKK 4,000.

Both newsletters are sent to 24,000 recipients.











LOMAX





Matas køber to it-selskaber i millionhandel: Indgår samarbejde med web-apotek

12. agel 2021 M. 11.20 Permitte M

Den danske Matas-koncern tager en stor bid af markedet for e-handel med opkøbet af to itvirksomheder. De to selskaber har Matas erhvervet sig for et tocifret millionbeløb.



#### Ny analyse: Investeringer i it giver massivt løft af produktionen på 1,4 milliarder kroner

2. agri 2021 ki. 03.00 PROMINE NA

Investeringer I it giver et afkast på 15 procent. Det viser en ny analyse fra erivenvoorganisationen DI, der nu sæstier tal på, hvor meget investeringerne I it under ooronakrisen, betyder for danske viriksomheder. "Det giver konkrete gevinster at investere I It, sliger underdirekter Morten Granzau.



Microsoft anklages for systematisk at ødelægge kæmpemarked: Krav om milliard-erstatning på vej i Højesteret

8. epril 2021 K. 12.40 Exceeded State of the second state of th



Hver femte danske virksomhed skal skifte hele sin it-infrastruktur i år: Her skal danske CIO'er opgradere deres it-setup

### **Special newsletters**

Computerworld publishes 3 special newsletters that are sent out once per week.

Price per banner: DKK 3,000.

### CIO newsletter

Sent out every Tuesday to 4,700 subscribers

Format: 750x150.

### Technology newsletter

Sent out each Wednesday to 6,700 subscribers

Format: 750x150

### Security newsletter

Sent out each Thursday to 5,300 subscribers

Format: 750x150



Computerworld print



### Publication schedule, 2022

Week	Publication no.	Magazine theme Issued		Deadline
3	1	IT Security	January 21	January 7
9	2	Job Satisfaction	March 4	February 18
13	3	Тор 50	April 1	March 18
17	4	Automation / scaling	April 29	April 13
21	5	Image	May 27	May 12
24	6	CIO of the year	June 17	June 3
31	7	Automation / scaling	August 5	July 22
38	8	TOP 100	September 23	September 9
42	9	Integration	October 21	October 7
47	10	Recruitment	November 25	November 11
50	11	lt-comet 2022	December 16	December 2

### Special print editions

Ten times per year we publish our Computerworld special magazines, which are available to read in the Danish IT companies – where you will get the readers' full attention.

DKK 10,000 for a full-page ad



**Computerworld Connect** 

### Extremely targeted marketing

Computerworld brings into play our large permission database and offers a unique opportunity to send exclusive and targeted messages to a highly unique group of IT professionals.

#### Prices

- 1,000 permissions: DKK 15,000
- 3,000 permissions: DKK 25,000
- Each additional permission: DKK 4
- Minimum amount is 1,000 permissions.

#### **Materials**

Content in service mails can either be delivered as HTML or as graphics + text.

HTML set up is an additional fee of DKK 2,500.

If you are submitting a completed HTML file and more than 2 proofs are needed, there is also an additional fee of DKK 2,500.

Service mails can be used to invite people to your own events or product launch, to spread news or for branding purposes, etc. -

basically for any purpose where you need to reach a specific target group.

You decide the content, we provide the target group.

#### Er du klar til fremtidens arbejde? 27. april, 2021 | Kl. 10.00 TILMELD DIG LÆS MERE



Sæt et stort X I kalenderen den 27. april, når vi afholder et af Danmarks største virtuelle tech-events Salesforce Live: Danmark - fyldt med med Inspirerende talere, tankevækkende paneldebatter og engagerende kundehistorier.

Salesforce Live: Danmark

Sammen med virksomheder som Solar, Topdanmark, Bain & Co. og Chr Hansen viser vi dig, hvordan din virksomhed kan tilpasse sig den nye normal, øge væksten ved at skabe fremtidens arbejdsplads og samtidig være platform for bæredygtig forandring. Lær best practices inden for din industri, bliv inspireret af successistorier fra andre virksomheder og hør fra eksperter, hvordan du kan gribe udfordringen an.

#### Highlights





Dvk ned I de seneste

trends og tendenser Indenfor din branche

sammen med

eksperter og kunder l

vores breakout-

sessioner

00000

Traliblazers

#### Agenda

10:00	Salesforce Live: Abningssession
-------	---------------------------------

- 11:15 Industri-specifikke breakoutsessione
- 12:45 Rolle-specifikke breakoutsessioner

SE HELE AGENDAEN

VI håber at se dig til Salesforce Live: Danmark i april!

De bedste hilsener Salesforce Danmark



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Gratis LIVE morgenmøde

#### **Brugervenlig digitalisering**

Den 15. april kl. 9-11 inviterer Syspeople dig og dine kollegaer til grafis Breakfast Session.

Kom med til en spændende morgen, når Anne Marie Kanstrup, Professor ved Aalborg Universitet og Morten Steenbach, CPO hos Syspeople, stiller skarpt på brugervenlig digitalisering og drøfter:

- Hvad er vigtigt, når vi designer og udvikler nye digitale løsninger?
- Hvordan Inddrager vi forskellige brugergrupper?
- Hvordan bygger vi bro mellem brugere, forretningen og teknikere?
- Hvordan skaber vi sammenhæng i vores løsninger?
- Hvad kan vi kere fra konkrete cases?

og meget mere ...

- Det er selvfølgelig gratis at deltage!
- Læs mere om vores event og tilmeld dig nedenfor.

VI glæder os til at se dig!





Anne Marie Kanstrup, Professor ved Aalborg Universitet

Denne Breakfast Session afholdes af



kundepaneler Værtinde Michele ellaiche vii føre an på tankevækkende paneldebatter sammen med vores

Tankevækkende Interviews

I racerkører Kevin Magnussens brug af data, og drag

#### Få et eksklusivt indblik paralleller til din egen virksomhedsstrated

### TARGET GROUPS

Our huge database Computerworld Connect includes around 30,000 IT professionals, and you can make selections based on the following criteria:

Sector			
Banking and finance			
Construction/Architecture/Engineering firms			
Wholesale/Retail (non-IT)			
Air force/Military			
Service business/Consultancy firm			
Insurance/Real estate/Attorneys			
Manufacturing			
IT/Telecommunications sector: Other			
IT/Telecommunications sector: Computer/Network Consultant			
IT/Telecommucations sector: e-commerce/Internet			
IT/Telecommunications sector: Wholesale/Distributor/Retailer			
IT/Telecommunications sector: Retailer - hardware/software			
IT/Telecommunications sector: IT/Network consultant			
IT/Telecommunications sector: Manufacturer - Hardware/Software			
IT/Telecommunications sector: Service provider			
IT/Telecommunications sector: Telecommunications providers			
Culture and Leisure/Recreation			
Agriculture/Hunting/Forestry/Fishing			
Mining/Gas/Oil			
Phamaceutical/Biotech			
Region/Municipality/State			

Travel agency/Hotel					
Ad agency/Marketing agency/PR agency, etc. Healthcare sector/Medical Transport/Energy and water utility companies Education					
				Non-IT: Other	
				Sector, categorised	Job title, categorised
				Non-IT	IT management IT staff Function managers
The IT sector					
Number of employees	Function employees				
Less than 50					
50 - 99 employees	Geography				
100 - 249 employees	Zealand and the Islands				
250 - 499 employees	Funen & Jutland				
500 - 999 employees					
1,000 - 4,999 employees					
5,000 - 9,999 employees					
10,000+ employees					



### TARGET GROUPS

- continued

#### Job function

IT management: Executive IT (CIO/CTO/CSO/EVP/SVP/VP)

IT management: Chief Technology Officers/IT managers/Heads of IT Departments

IT management: Network Manager

IT management: R&D/IT Development Managers

IT management: Web Design Managers/Online Content Managers

IT management: App Development Managers

IT management: Systems Engineering

IT management: Telephony Managers

IT management: Consultants/Integrators

IT management: Other IT management roles

IT management: Database Managers

Function areas: Top management (Managing Director/CEO/COO/VP)

Function areas: Chief Financial Officers (CFOs)

Function areas: Sales/Marketing Managers

Function areas: HR Managers/Chief Learning Officers (CLO)

Function areas: Legal/Compliance

Function areas: Other management roles not including CEO, partners, project managers, team managers, business develop managers

IT: IT employees/IT support staff/IT technicians

Other roles not including business developers, HR, engineers, consultants, Product Managers, project managers, purchasers, system consultants

Contact Computerworld for more information and prices for your target group.



Computerworld Whitepaper

# Produce a whitepaper and get the best sales leads

IT professionals often use white papers to learn about current technologies and solutions before deciding to invest.

#### The concept works like this:

- The company books a certain number of leads. The price depends on who the company accepts as a lead
- The white paper is uploaded to Computerworld.dk/whitepaper
- The white paper is marketed in Computerworld's media universe
- Leads will be forwarded on an ongoing basis.
- Data on each lead includes name, title, name of company, address, email, phone number, number of employees, data and time of download.

Price is DKK 5,000 for start-up + DKK 1,000 per basis lead (minimum of 20 leads).

Computerworld is happy to accept a list of companies that you want leads from - and, if relevant, a list of companies that you are not interested in.



forretningsværdien i print-sikkerhed

En undersøgelse fra IDC viser, at der for virksomheder er en solid

business case I at prioritere sikkerhed på print, og ethvert It-

Hvad gør du? Printsikkerhed er en trussel for din virksomhed!

Du tænker nok: Er printere virkelig så stort en sikkerhedstrussel? På mange måder ja, for i en tid med konstante angreb, er en

På mange måder ja, for i en tid med konstante angreb, er en

### Giv nemt og sikkert medarbejderne mulighed for at vælge klient

- og styrk tilfredshed og produktivitet

#### Price: DKK 60,000

### Professional Computerworld journalism generates high-quality leads

White papers have a documented effect as generators of sales. Typically, you will get the best results if the white paper is structured and written in a journalistic style - and in Danish. Computerworld can offer a complete production of a high-quality white paper and guarantee that it will result in 25 sales leads.

#### The concept works like this:

- A 4-page white paper is written by a journalist associated with Computerworld, and Computerworld handles the layout.
- The subject and, if relevant, the script is defined by the sponsor.
- Your white paper is uploaded to Computerworld's white paper library and marketed on computerworld.dk, in newsletters and via email Direct Marketing.
- Computerworld **guarantees** 25 leads within an agreed upon time period.
- A lead consists of a professional (B2B) person, who has expressed

   a need for this product area and which Computerworld has the following
   data on: Name, title, name of company, address, email, phone number, sector and
   number of employees. There will also be a date and time for when the white paper was
   downloaded.

### Market segments

Computerworld has approx. 29,000 people in the database, and the market segments are classified as follows:

Geography		Industry	
Zealand & The islands	approx. 14,200	Banking and finance	approx. 1,075
		Construction/Architectural and engineering	approx. 525
Fyn & Jutland	approx. 5,300	Wholesale/Retail trade (non-IT)	approx. 650
Jobtitle categorised		Air force/Defence	approx. 155
IT executives	approx. 2,765	Business services/Consultancy	approx. 1,410
		Insurance/Real estate/Legal	approx. 475
IT staff	approx. 4,235	Manufacturing	approx. 920
Line managers	approx. 7,160	IT/Telecommunications: Other	approx. 545
Line staff	approx. 4,235	IT/Telecommunications: Computer/Network Consult.	approx. 1,855
	approx. <del>1</del> ,200	IT/Telecommunications: E-commerce/Internet	approx. 575
Number of employees		It/tele-branchen: Wholesale / Distributor / Retail	approx. 175
Fewer than 50	approx. 7,680	IT/Telecommunications: Dealers – hardware/software	approx. 715
50-99 employees approx. 1,620		IT/Telecommunications: IT/Network consultancy	approx. 1,115
		IT/Telecommunications: Prod. – Hardware/Software	approx. 1,735
100-249 employees	approx. 2,180	IT/Telecommunications: Service provision	approx. 1,555
250-499 employees	approx. 1,770	IT/Telecommunications: Telecommunications provision	approx. 455
500-999 employees	approx. 1,505	Culture and amusements/Recreation	approx. 195
		Farming/Hunting/Forestry/Fishing	approx. 110
1,000-4,999 employees	approx. 3,240	Mining/Gas/Oil	approx. 130
5,000-9,999 employees	approx. 1,025	Phamaceutical/Biotech	approx. 345
10,000-19,999 employees	approx. 645	Region/Municipality/State	approx. 1,710
		Travel agency/Hotel	approx. 70
20,000 + employees	approx. 1,372	Advertising agencies/Marketing agencies/PR	approx. 285
Categorised by industry		Health service/Medicinal	approx. 370
The IT industri	approx. 8,720	Transport/Energy and water supply	approx. 945
		Education	approx. 1,140
Outside IT	approx. 12,193	Outside IT: Other	approx. 1,685

### Market segments - continued

Job function - Function area			
HR Manager/Training Manager	approx. 120		
Legal/Compliance	approx. 130		
Sales/Marketing Manager	approx. 1,040		
Chief Executive (Managing Director/CEO/COO/VP)	approx. 1,400		
Chief Financial Officer/ Finance Director (CFO/Control/Treasurer)	approx. 315		
Other management	approx. 4,245		

### Job function – IT

Application Development Manager	approx. 75
Executive IT (CIO/CTO/CSO/EVP/SVP/VP)	approx. 575
IT Managers	approx. 1,340
IT Security Managers/Compliance	approx. 90
Concultants/Integrators	approx. 70
Network Managers	approx. 235
R & D / IT Development Managers	approx. 85
Other IT Managers	approx. 155
IT employee/IT Supporter/ IT Technician	approx. 4,235
Other	approx. 6,135

Computerworld Native

# Reach out to Computerworld's readers in a brand new way via Native

Native is an effective format for contacting readers. The look and feel is the same as other editorial content, and the journalistic approach means that you meet your target group while their guard is down since this is not a traditional form of marketing.

The format is suitable for more complex topics such as subscription-based services, services, consultancy work and other areas where knowledge and industry expertise are important.

A Computerworld freelance journalist will write the article based on an interview with you, and we guarantee 500 reads of the article. The article will be featured in Computerworld's news bulletin with Native banners. The banner often gets up to 150,000 exposures.





### Native = Maximum visibility

#### The concept works like this:

- A targeted and professional article is written focusing on the company's history, product or message. The article can also be used for other marketing initiatives.
- The company's Native article is exposed to approximately 315,000 monthly users on Computerworld.dk.
- The company gets full access to a number of exposures and views of the company's content on Computerworld.dk.
- There is the opportunity to generate leads by including additional materials such as white papers and case studies behind a registration wall.

Computerworld writes, interviews and publishes: Price is DKK 25,000 Publish your own content instantly: DKK 15,000

COMP	UTERWORLD		CIO	PREMIUM	JOB & KARRIERE	EKSPERTEN
FORSIDE	DIGITALISERING	FORRETNI	NGSSOFTW	/ARE TOP	100 TELE & MOBIL	PC'ER & HARD

#### Skal du snart videre i din it-karriere? Overvåg jobmarkedet her







Facebook giver nu Helle Thornings Tilsynsråd mere magt Kl. 17:12

Seks danske energiselskaber ramt af Solarwinds-hack KI. 16:42 Her er navnet på IBM's nye infrastruktur-selskab med 90.000 ansatte: Ocean-navnet droppes i Danmark Kl. 15:03

#### Annonceindlæg fra NetApp



Undgå kompleksiteten i, og overprovisioning af, multiple clouds

Det stigende antal europæiske virksomheder, der benytter hybride multi cloud miljøer, ser ofte omkostningerne stige langt over det forventede

Native banner



Skatteministeren skruer op for kontrollen med digitale platforme

Regeringen vil intensivere kontrollen med it-platforme, når det gælder indbetaling af skat. Sammen med resten af EU skruer man nu op for kontrollen med skatteindbetalingen hos de mange nye digitale platforme.



1. marts 2021



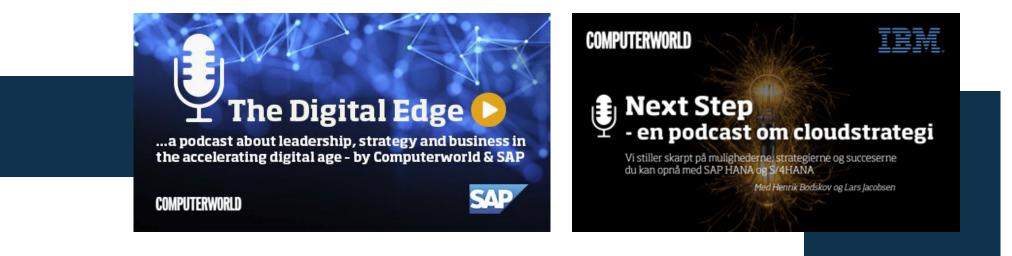
Apple ramt af produktionsproblemer: Kan mangle dele til kommende iPad

Produktionen af den kommende iPad-model kan blive ramt af problemer, da Apple ser ud til at mangle væsentlige komponenter til den kommende enhed.

KI. 13:30



Computerworld Podcast



### Podcast for IT professionals

#### Background

A podcast is for those of you who want to work together with Computerworld to create a podcast about companies' digital challenges, security challenges or other challenges that IT executives are interested in solving.

The podcasts will be hosted by Computerworld's Editor in Chief, Lars Jacobsen, and one of you.

Based on a talk with a guest, each podcast episode will focus on the guest's history, challenges and potential solutions for the guest's specific business sector.

#### The structure of the podcast:

Each podcast begins with an introduction of the guest, hosts and the subject matter. This is followed by a 20-30 second voiceover/intro. This will include a mention that the podcast is a collaboration between Computerworld and you.

The hosts will then discuss the podcast subject with the guest.



### Podcast - continued

Each guest is chosen because they represent a topic that you as a partner want to highlight.

You can order 5 to 10 podcasts.

Computerworld will distribute each of the 10 episodes via RSS (Android), iTunes (iOS) and on Computerworld.dk in the form of an article that sums up the episode.

Computerworld will use either our Editor in Chief, Lars Jacobsen, or another editor to host the podcast and act as an editorial sparring partner.

You and Computerworld will work together to structure each episode, though it is expected that you will also use your network and customers to help us find the best people to interview. Computerworld will, however, retain editorial control.

Any travel expenses in connection with the recording of the podcasts will be paid for by you.

Podcast episodes are published on iTunes, RSS (for Android) and on Computerworld. An independent landing page will be created on Computerworld's site, and each episode will also be published as an article that briefly outlines the episode's most important points and gives the option of either listening to the podcast or downloading it.2

The podcasts are also marketed via banner ads in the Computerworld universe.

Besides Computerworld's distribution, after each episode you will also get sound files, texts and, if relevant, photos that the company can use on its own social media platforms and other marketing channels.

Price for 5 podcasts: DKK 250,000 Price for 10 podcasts: DKK 450,000

#### >> Examples of podcasts



Computerworld Events & Conferences

### Meet the IT professionals on equal terms



Use Computerworld's events and conferences to get direct access to Denmark's

IT professionals - either digitally or in person.

Computerworld Events are always up to date on things going on in the IT sector. Among other things, it is the overview and insights of Computerworld's journalists that are brought into play when Computerworld arranges conferences, events, exclusive roundtable discussions and, not least, half-day "How to?" seminars.



### Partner up with Computerworld and become known for focused knowledge sharing

A themed conference (typically lasting a single day) offers the participants the chance to work with specific cases, to share knowledge and get good advice from experts.

As a partnering company, you will be part of defining the focus and content for the day. The conference starts and ends with a plenary session with Danish and international keynote speakers. Typically, the day includes different focus areas.

Price for partnership: (speaking time within an area) DKK 40,000

Price for a gold partnership: (speaking time during the plenary session) DKK 60,000

### A partner package for a physical event includes the following:

- 25 minutes of speaking time for an area or during the plenary session
- A list of participants with contact details and email permissions
- A stand in a networking area where there is also catering
- Logo plus a company mention and description on the registration site
  - as well as a logo on the event schedule
- Follow-up evaluation via a report



# Become a partner for Computerworld's digital events



## A partnership package for a digital event includes the following:

- 20 minutes of speaking time
- A list of ALL participants, including email permissions and phone numbers.
- A list of participants for your specific presentation.
- Marketing via all of Computerworld's media.
- Logo and description on the event site.
- Teaser text on live transmission.
- A full-length recording of your presentation.
- 2-3 minute summary of your presentation.
- Evaluations from participants.

### Price for partnership: (speaking time for an area) DKK 50,000

Price for a gold partnership: (speaking time during the plenary session) DKK 75,000



### How To? ... Become part of an established success

Computerworld's countrywide 'How To?' seminars are undeniably a success. Thousands of IT professionals have been inspired and gained new, important knowledge.

#### This is how the concept works:

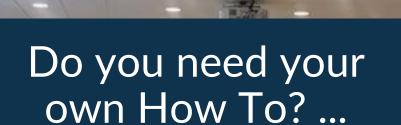
- A morning seminar with approx. 4 speakers (partners) each partner has 25 minutes of speaking time
- The seminar ends with a panel debate where the 4 partners also participate
- 50-80 participants The partners receive a list of the participants, including email permissions

#### Price for partnership: DKK 40,000

### Typical participants:

- ClOs
- IT Managers
- IT consultants
- IT project managers Developers
- Architects

- System Managers
- Sales and marketing managers
- CEOs
- - Business developers







### A How To seminar includes:

- A morning seminar with 4 presentations and a potential panel debate
- Computerworld will advise on the programme structure
- The seminar is moderated by one of Computerworld's journalists
- 40-80 participants, recruited by Computerworld
- Computerworld will book and organise the venue
- Computerworld will handle all the practical issues on the day
- A list of participants with contact details and email permissions
- Statistical data on the participant's evaluations
- A list of participants who are open to additional dialogue

Price for ownership of an entire How To?: DKK 125,000

### **Digital HowTo**

A Digital HowTo seminar, where you as an exclusive partner will have the opportunity to talk about how your tools and knowledge can help to address current issues related to the topic you want to participate in.

The target group is IT decision makers, ranging from major corporations to SMEs and the public sector.

Price for partnership: DKK 40,000 You can also own the entire event for DKK 125,000 (excluding VAT).

#### As a partner, you will get:

- 20 minutes of speaking and presentation time
- One of Computerworld's editors as a moderator
- A lead list with email permissions (GDPR compliant)
- 70-100 online participants
- Online questions and a chat with the participants
- Marketing via Computerworld's channels
- Evaluations from participants
- A recording of your presentation that you can use for other initiatives.





### Rental of professional studio

We offer you the opportunity to rent Computerworld's studio in Herlev.

You can either stream directly from the studio or record video material in a professional setting in the studio.

The studio works ideally for both webinars, lead generations and for the production of on demand video material and other live recordings where a professional studio is desired.

There is focus on the good viewing experiences with perfect sound, light and image.

#### What is included?

- Two camera angles and individual sound for up to four people.
- Possibility to invite guests on remote.
- Professional studio manager who manages the technique and is in charge of your settlement.
- Speaker Lounge with coffee, water, etc. for guests.

Price:

Three hours: DKK 25,000

Six hours: DKK 35,000







### Do you need event management? Computerworld is your professional partner

ComputerWorld has a lot of experience with event management for both digital and physical conferences,

and we are happy to offer assistance with everything.

Use Computerworld as your subcontractor for an entire event - or for parts of an event.

Read more in Computerworld Events' presentations on event management here:

Physical Event Management

Digital Event Management

#### Core competences:

- Programme set up. We can provide professional input and journalistic sparring for the programme.
- Project management. Time is scarce, and many companies don't have the resources to organise everything on their own. Let Computerworld take care of it for you.
- Venue/booking of conference facilities ... and some extra hands to help out during the day / streaming platform.
- Participants when a company wants other participants than those in their own database.



# Close dialogue with top level ClOs



Computerworld Events has proven experience of arranging half-day conferences for smaller numbers of CIOs from companies with over 250 employees.

This concept is called a roundtable, which is the face-to-face world's equivalent of a white paper written by an independent third party.

Price for partnership: DKK 150,000

### The concept works like this:

- Full service. Computerworld CIO will host a certain debate - as agreed upon with the partner.
- Computerworld CIO will invite the Chief Technology Officer/CIO, and assume the role of host and moderator for the event.
- These events normally include 8 to 12 CIOs from companies with more than 250 employees.



### **Digital Roundtable**

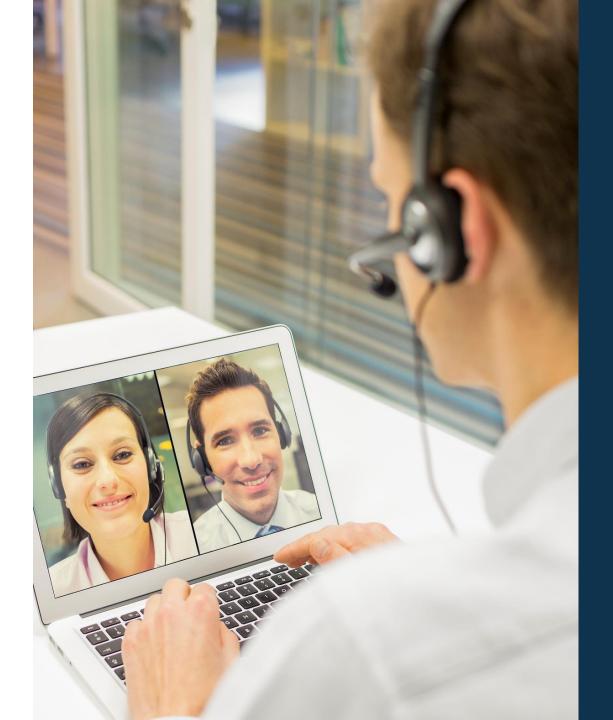
A Digital Roundtable held by Computerworld, with a moderator via an interactive online video platform. The event involves an open group debate where you as a partner will have the opportunity to hear about the participants' challenges and thoughts, where you can also position yourselves as thought leaders in the CIO's minds.

Computerworld takes care of everything. All you have to do is define the topic in cooperation with us and be present as a host/case at the roundtable.

Computerworld writes the invitation and recruits participants.

Price: DKK 125,000





### Digital Roundtable - what is included?

#### **Pre-production**

- Co-branded event marketing confirmation of date, schedule and topics
- Information on best practice for webcam/audio and practical remarks

### Online event

- 2-hour digital event
- 10 minutes opening speech by the partner
- Open discussion chaired by Lars Jacobsen, Computerworld's
  - Editor-in-chief and moderator.
- 8-12 participants.

### After the event

- Contact information on all participants
- Final report, collecting participant feedback

#### Participant profile:

- IT decision-makers: CIOs, Chief Technology Officers and IT executives
- All sectors
- We prioritise the partner's wish for participant lists

#### Format/timeline for the actual event:

- Sign-in and name/company/position registration
- Discussion of topics in a 2-hour roundtable discussion with Computerworld's Editor-in-chief Lars Jacobsen as chair
- Live polls, content sharing introductory and closing remarks from all participants



Computerworld job

### Do you need to hire new IT staff?

Computerworld's IT job bank is Denmark's largest IT job site, backed by Denmark's largest IT news media, Computerworld. This means that you have a unique opportunity when recruiting your next IT employees. After all, you will be visible to people who are actively looking for jobs at it-jobbank.dk and those who might be tempted by the right offer if they see it on Computerworld. And they *can* actually be tempted with the right offer. The figures from our last major survey (with over 3,000 responses) show that a whole 85% of those asked were prepared to change jobs if the right offer came along.

Specifically, this means that you will potentially reach half a million users interested in the IT sector each month. This increases the odds of success when recruiting, no matter what types of IT positions you are looking to fill. There are no guarantees, but we will do **everything** we can to help you succeed.

Call us on +45 70 22 93 00 for more information.

